



Lighting Products
4619 Jordan Road
Skaneateles Falls, NY 13153

For immediate release

Welch Allyn Lighting Products Expands Family of Replacement Reading Lamps for Aircraft

Lower Cost of Ownership, New Express Warranty Provide Customers with Maximum Value

Skaneateles Falls, New York, April 28, 2009 – Welch Allyn Lighting Products, the premier manufacturer of aircraft halogen reading lamps, has expanded its family of long-life replacement halogen reading lamps to include two new models for use on several Airbus, Boeing and Bombardier aircraft. The new lamps offer lifetimes up to four times as long as current equipment, significantly lowering cost of ownership and annual spend for maintenance. As an added customer benefit, Welch Allyn is also offering an extended express warranty on many of its replacement reading lamp models.

“Welch Allyn is pleased to offer Airbus, Boeing and Bombardier aircraft owner’s two new long-life halogen reading lamps that feature rated lifetimes of 8000 and 3200 hours versus 2000 hours for the original parts,” said Doug Rutan, Welch Allyn marketing manager. “Since it is so costly to change out failed reading lamps, this could significantly lower their annual maintenance costs. And to give customers even more value, we’re backing up these lamps, along with several other models, with an extended express warranty.”

Welch Allyn’s replacement lamp family now includes a lamp, part number 998502-7, that is a replacement for 8GH004554-28. It is FAA-PMA approved for Airbus models A318, A319, A320, A330 and A340. Another Welch Allyn lamp, part number 998502-24, is a replacement for 8GH007429-28. It is FAA-PMA approved for Boeing model MD-90 and most Bombardier CL-class aircraft. These new approved lamps join a product family that currently includes lamp 998502-18 (PMA replacement for 8GH005678-06) and lamp 998502-2 (PMA replacement for 8GH005448-28).

Welch Allyn’s new extended express warranty extends from the date of manufacture through as long as 24 months for some models. The warranty applies if the lamp fails to operate or burns out within the warranty period. The warranty is available on popular selected part numbers.

In addition to long life, all Welch Allyn replacement reading lamps feature the high-brightness output and color consistency ideal for aircraft interiors. This high-quality output is a signature of



Lighting Products
4619 Jordan Road
Skaneateles Falls, NY 13153

Welch Allyn products. Welch Allyn will offer the new replacement lamps through LaSalle Electric Supply Company, the world's foremost distributor of aircraft lamps (www.lasalleelectric.com).

About Welch Allyn Lighting Products:

Welch Allyn Lighting Products makes high-performance lighting devices and technology for professional users and original equipment manufacturers (OEMs). We offer some of the industry's highest quality and innovative off-the-shelf and custom lighting solutions. Our mission is to ensure our products and services will enhance our professional users' effectiveness and provide our OEMs with a competitive performance advantage. For more information about Welch Allyn Lighting Products, please go to www.walamp.com.

Contact:

Doug Rutan
Welch Allyn Lighting Products
315.685.4309
RutanD@welchallyn.com
www.walamp.com

-or-

Tracy Getz
Getz PR, LLC
541.928.8996
tracy@getzpr.com

###